## **GENEVA**

TUESDAY JUNE 7<sup>th</sup>
Grand Hotel Kempinski [Geneva, Switzerland]

## **ZURICH**

THURSDAY JUNE 9<sup>th</sup>
The Dolder Grand Hotel [Zurich, Switzerland]

## **SPEAKERS**

# All About **Investment Strategies** in **Soft Commodities**, **AG**, **Farming**, **Timber**

Special focus: Region specific investment opportunities

WHERE INVESTORS MEET WITH THE BEST PERFORMING FUND MANAGERS IN AGRICULTURE

Agriculture is the bright light of today's investment universe.

The rapid rise in global demand for food is providing new opportunities for investors.

**jetfin AGRO 2011** conference is the only event for investors, which exclusively gathers top agricultural fund managers delivering strong returns in challenging markets.

Special focus: Region specific investment opportunities.

**jetfin** AGRO 2011 conference is the ultimate meeting point for investors in search of sustainable and non-correlated returns when investing in agriculture.

Leading successful agriculture investment managers present and explain their investment strategies.

Institutional investors and wealth managers compare winning solutions, enabling them to make the right investment decisions in key markets such as farming, soft commodities or timber.

Don't miss the unique opportunity to participate to the jetfin AGRO 2011 conferences

- ♦ Geoff Burke, Partner, Agro-Ecological Investment Management, UK
- Catherine Henry, Product Specialist, SAM Sustainable Asset Mgmt, CH
- ♦ John Coast Sullenger, MD & Portfolio Manager, GAIA Capital, CH
- ♦ Desmond Sheehy, CIO, Duxton Asset Management Pte Ltd, Singapore
- ◆ Nabil Marc Abdul-Massih, Managing Partner, Inoks Capital, Switzerland
- ♦ Mark Zenuk, Managing Director, NGP Global Adaptation Partners, USA
- ♦ Myret Zaki, Vice-Editor in Chief, Bilan, CH
- ♦ Bernard Belk, Director Global Agro, Swiss Re Corporate Solutions, CH
- Detlef Schoen, CEO, Aquila Partners, Germany / New Zealand
- ♦ Rajesh Srivastava, Chairman & MD, Rabo Equity Advisors, India
- ◆ Deepak Lalwani OBE, Founder, LalCap, UK
- ♦ Olivier Combastet, Founder, Pergam Finance, France / Uruguay
- ◆ Alberto San Miguel, Partner, Optimum Advisors, Argentina / USA
- Charles Vilgrain, CEO, AgroGeneration, France
- ♦ Magnus Weikert, Director, The International Woodland Company A/S, Denmark
- ♦ Judson Hill, Managing Director, NGP Global Adaptation Partners, USA
- ♦ Francois Marchal, Partner, FM Advisors, CH
- ♦ Philippe Szokoloczy-Syllaba, Founder, My Global Advisor, CH
- ◆ Catherine Guyonvarc'h, Wealth Manager, GPM SA, CH
- ♦ Nicolas Compard, Portfolio Manager Real Assets, CERN Pension Fund, CH

And more to come...

## Why attend jetfin AGRO 2011 conferences?

#### **Unique Event**

jetfin AGRO 2011 conference is the only event where institutional and private investors can meet with top Agro fund managers to learn and debate all issues surrounding agriculture investments.

### **Networking Opportunity**

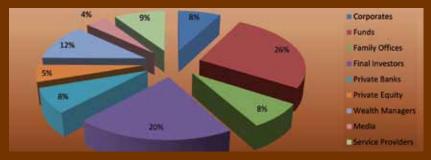
#### **Networking Lunch:**

Enjoy lunch among your peers with the chance to candidly discuss the concerns, challenges and opportunities of the coming months.

#### **Networking Cocktail & Standing Buffet Dinner Reception:**

We invite you to re-connect with your peers in a relaxed informal environment where you will meet influential investors, allocators and alternative investments managers.

#### JetFin Agro 2010 Attendees Profile



## **Pre-Conference Evening Party in Geneva** June 6th at Geneva Polo Club

jetfin AGRO 2011 conference Geneva and GAIA Capital invite you to an evening of Polo and Argentine BBQ at the Geneva Polo Club

Time: 6pm-10pm

Location: Geneva Polo Club



Join colleagues and Agro 2011 participants for a networking event featuring an exciting exhibition polo match accompanied by open bar and traditional Argentine Asado BBQ.

## Agenda for Tuesday June 7th and Thursday June 9th; 2011

#### 08.00 | Registration & Coffee

#### 08.20 | Chairman's Introductory Speech

Welcome and comments on the agenda Pierre Lavaud, Jetfin, CH

#### 08.30 | The Macro Picture

- Macro Overview: agricultural sector
- Supply and demand
- Climate change & weather implication

#### 09.00 | Sustainability in Agriculture

- Sustainable development and agriculture
- Sustainable agribusiness

**Geoff Burke,** Agro-Ecological Investment Management, UK

Catherine Henry, SAM Sustainable Asset Mgmt, CH

#### **EXAMINING THE STRATEGIES**

#### 09.30 | Agro Equity Strategies

- How to build an equity portfolio in the agro business
- Where are the opportunities in Global Emerging Markets?
- Volatility and risks John Coast Sullenger, GAIA Capital, CH

10.00 | Coffee Break

#### 10.30 | Agriculture Diversified Strategies

- Portfolio diversification in agro-investments
- Absolute return in agriculture
- Global agricultural investing

**Desmond Sheehy,** Duxton Asset Management Pte Ltd, Singapore

• Crop Financing: is it different in LatAm (Brazil), Eastern Europe (Ukraine) and West Africa (Burkina Faso)?

Nabil Marc Abdul-Massih, Inoks Capital, CH

 Global Ag Opportunities Mark Zenuk, NGP Partners, USA

Moderator: Myret Zaki, Bilan, CH

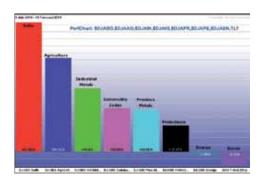
#### 11.20 | Soft Commodities

- Opportunities and risks in agricultural commodities
- Specificities of wheat, corn, soy beans, sugar markets. Managing price risk
- CTAs, speculation or positive contribution?

#### 12.10 | Hedging Strategies

- Hedging contracts for agro-investments
- Counterparty, political and market risks

Bernard Belk, Swiss Re Corporate Solutions, CH



12.30 | Networking Lunch

#### **REGION SPECIFIC STRATEGIES**

#### 01.301 Australia & New Zealand

- Cattle investments in Australia
- Dairy in New Zealand
   Detlef Schoen, Aquila Partners,
   Germany / New Zealand

#### 02.00 | **India**

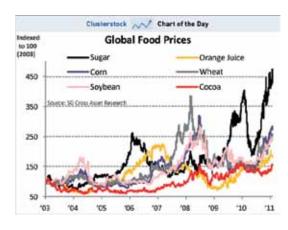
India agriculture investment strategies
 Rajesh Srivastava, Rabo Equity Advisors, India
 Moderator: Deepak Lalwani OBE, LalCap, UK

#### 02.30 | Latin America

- Farm opportunities in Uruguay and Argentina
- Brazil specificities in farmland industry
   Olivier Combastet, Pergam Finance,
   France / Uruguay

#### 03.00 | USA & Canada

 Agro investment landscape in the US
 Alberto San Miguel, Optimum Advisors, Argentina / USA



#### 03.30 | Ukraine & Russia

 Specificities of land and farm investments in Ukraine & Russia

**Charles Vilgrain,** AgroGeneration, France / Ukraine (GVA only)

#### 04.00 | Afternoon Tea Break



#### THEME SPECIFIC

#### 04.30 | **Timber**

Timber investment strategies
 Magnus Weikert, The International Woodland
 Company A/S, Denmark

#### 05.00 | Water

 Water as an investment proposal Judson Hill, NGP Partners, USA

#### **INVESTORS**

#### 05.30 | Investors & Allocators

- The point of view of final investors (private bankers and HNWIs)
- Strategies when investing in farming

- Dedicated exposure or diversified portfolios?
- Creating the ideal farm and agro portfolio
   Francois Marchal, FM Advisors, CH
   Philippe Szokoloczy-Syllaba, My Global Advisor, CH
   Catherine Guyonvarc'h, GPM SA, CH (GVA Only)

#### 06.10 | Pension Funds

- Pension fund perspectives for investments in soft commodities and agriculture
- Sustainability and pension criteria for Ag investments
   Nicolas Compard, CERN Pension Fund, CH

#### 06.30 | Chairman's closing remarks

Pierre Lavaud, Jetfin, CH

\* Speaker to be confirmed

### GENEVA EVENING EVENT TUESDAY, JUNE 7TH

### 07.00 | Networking evening party

At the trendy "Riverside Café" in Geneva Good food and Jazz Band Ideal for networking in a relaxed atmosphere Rue du Rhône 19-1204 Geneva / Tel: +41 223113200



## ZURICH EVENING EVENT THURSDAY, JUNE 9TH

## 07.00 | Networking evening party

At the Dolder Grand Hotel.

Ideal for networking in a good atmosphere

09.00 | **End** 

## GENEVA INSTITUTIONAL PARTNER



#### **SILVER PARTNER**



#### PREMIUM SPEAKER PARTNER



#### **EXHIBITOR**



#### **ORGANIZER**







### **Registration form**

Please fill in this form and fax it back to +41 22 839 8089 or register by phone: +41 22 839 8080 or post mail the form: Jetfin Events - 6, Route de Malagnou - 1208 Geneva, Switzerland You can also register online at: www.jetfin.com



## TUESDAY JUNE 7<sup>th</sup>

Grand Hotel Kempinski - 19 Quai du Mont-Blanc 1201 Geneva, Switzerland - Phone: +41 22 908 9081

	Delegate Detail	s			
Name	Surname.				
Position	Company				
Nature of Company Business	S				
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Please registe	r me for (please tick) - fax k	oack to: +41 22 83	9 8089		
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☐ <b>Geneva</b> FULL DAY Conference & Dinner Party:			1'000 CHF		
☐ <b>Zurich</b> FULL DAY Conference & Dinner Party: ☐ <b>Geneva &amp; Zurich</b> FULL DAY Conference & Dinner Party:			1′000 CHF 2′000 CHF		
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Registration after May 7th					
☐ <b>Geneva</b> FULL DAY Conference & Dinner Party:			1′500 CHF		
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Geneva & Zunen i ole DA	r conterence & Diffiler Fairty.		VAT excluded (+8%)		
Exclusive discount for Investors, Family Offices, Private Bankers, Wealth Managers.  Free for Pension Funds, Endowments, Foundations, Sovereign Wealth Funds.  To receive your «Promotional Code» for registration please contact Jetfin.  Promotional code					
About the Organizer					

**jetfin** AGRO 2011 conference is a **JetFin** initiative, a leading fund adviser and investment conference organizer.

 $Phone: +41\ 22\ 839\ 8080\ |\ Fax: +41\ 22\ 839\ 8089\ |\ Website: www.jetfin.com\ |\ E-mail: jetfin@jetfin.com\ |\ E-mail: jetfin.com\ |\ E-mail: jet$ 

Post mail: Jetfin Events - 6, Rue de Malagnou - 1208 Geneva, Switzerland

## THURSDAY JUNE 9th

**The Dolder Grand** - Kurhausstrasse 65 8032 Zurich, Switzerland - Phone: +41 44 456 60 00

### Method of payment (please tick)

☐ Payment by bank transfer (Je	etfin recommendat	ion):					
Please debit CHF	+ VAT						
Jetfin Sàrl Bank details: UBS SA, rue du Rhône 8, 1204 Geneva Account number: 0240/00212950,01Q IBAN: CH15 0024 0240 2129 5001 Q - SWIFT (BIC): UBSWCHZH80A							
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Remark							
Date	Signature						

#### Extra Details

**Hotel accommodation for Geneva conference:** the official hotel for speakers, sponsors and delegates is the Grand Hotel Kempinski. Delegates staying at Grand Hotel Kempinski are entitled to a special rate.

**How to book for Geneva conference:** please call +41 22 908 9081 and mention that you are attending a Jetfin conference. For other hotels with negotiated rates please contact Jetfin.

**Hotel accommodation for Zurich Conference:** the official hotel for speakers, sponsors and delegates is Dolder Waldhaus Hotel located 5 min walk from Dolder Grand Hotel.

**To book at Dolder Waldhaus:** please call +41 44 269 1000 or use the booking form accessible on Jetfin website. **To book at Dolder Grand Hotel:** please call +41 44 456 6000 and mention that you are attending a Jetfin conference.

**Special rates:** for group booking or for multi Jetfin conferences, please do not hesitate to contact us directly. **Invoice:** will be sent after registration. **Payment:** must be received before Event's date to guarantee admission. **Substitution:** a substitute delegate is welcome at no extra charge. Alternatively, your registratrion can be credited to a future Jetfin Event conference. **Cancellation** within **one week** prior to the event, **no refund** can be made - **Cancellation** within **two weeks** prior to the event, 50% refund (minus CC transaction fees if applicable) - **Cancellation two weeks** and **more** to the event, then **total refund** (minus CC transaction fees if applicable). Jetfin Conference Programs can undergo circumstantial changes with no prior notice.

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